

Stakeholder Role-Playing Exercise—

Step 1: You have been assigned to a stakeholder's team. A stakeholder is a group of people who have a particular interest and investment in the development project presented. Assume the position of this stakeholder regardless of whether you personally agree with this position. Use the information you have read on the subject to inform your position.

Step 2: Based on your assigned stakeholder's position, **answer the following questions about your role on the provided Stakeholder Questionnaire.** Do this part **individually.**

Step 3: Now get together in your stakeholder group as assigned through Canvas and **discuss your role and perspective with the rest of your stakeholder team.** Resolve discrepancies within your stakeholder team. Review your answers to the previous questions with your teammates (share your questionnaire) and come to an agreement on the best answers for your stakeholder's interest.

Step 4: Prepare a written Statement stating your stakeholder's position on this development project. In your statement, briefly mention your stakeholder's background and connection to the project, how your team feels about the issue and why, why or how you would like to see the development proposal changed. Once you have a well thought out position statement you should have one member of your team present this position to the class and post the statement to the Discussion Board in the module on Canvas. Remember you are supporting your stakeholder's point of view, not necessarily your personal point of view.

Step 5: Questions/Comment Period. This is the period of "public comment" as outlined in NEPA. Once all the stakeholders' positions are posted, you should comment on each stakeholders' position statements in the discussion board. Keep in mind you should:

- Stay within your stakeholder position
- Use the **SOPHIA** method to writing your post. The questions and the post should follow the SOPHIA method. **Speak Out.** Tell us your viewpoint. **Play Havoc.** Offer different viewpoints. **Imagine Alternatives.** Provide different ways of looking or expanding the ideas presented.
 - Speak Out
 - Play Havoc
 - Imagine Alternatives
- Be respectful of other viewpoints. If you disagree, don't be rude, give constructive comments/suggestions or ask constructive questions.
- Respond to comments made to your stakeholder's position in the same manner.
- Remember: collaboration is about LISTENING, THINKING, and RESPONDING. Here are a few guidelines:
 - Make your questions or comments worth stating
 - Try to start a conversation
 - Be positive, interested and respectful
 - Stay on topic and in role

Step 6: Now come back together in your stakeholder team and **make any modifications to the position statement, development proposal and/or clarifications** to your stakeholder's position based on the feedback and questions you received. Now that you have stated your position, heard the other stakeholder's involved, take their concerns and questions into account and considered the ethical and legal concerns. Then try to make concessions with them as long as they stay true to our overall stakeholder's views and values. As a team, post a revised position statement or modified proposal to the Discussion Board. Remember: not every perspective can be accommodated, but failing to compromise and work together may threaten the development project.

Step 7: INDIVIDUALLY write a brief 3-4 page debrief and summary of the project and process as it relates to the applicable laws and ethical concerns. Use the Daniels Principles handout to guide your discussion.