

**DANIELS FUND**  
**ETHICS INITIATIVE**  
Collegiate Program



College of Business  
UNIVERSITY OF COLORADO **COLORADO SPRINGS**

# GOING FOR THE GREEN

THE ETHICS BEHIND THE PGA  
TOUR AND LIV GOLF

**Jon Husby, PGA**  
Principal Program and  
Internship Coordinator  
UCCS PGA Golf Management

This material was developed by Jon Husby, PGA, and is intended for classroom discussion rather than to illustrate effective or ineffective handling of administrative, ethical, or legal decisions by management. No permission or compensation is needed for classroom use as long as it is acknowledged to be the creative work of the author and the Daniels Fund Ethics Initiative Collegiate Program at UCCS. For public action or electronic posting, please contact the Daniels Fund Ethics Initiative Collegiate Program at UCCS College of Business at [dfei@uccs.edu](mailto:dfei@uccs.edu). (2024)

**DANIELS FUND**  
**ETHICS INITIATIVE**  
*Collegiate Program*

**GOING FOR THE  
GREEN**

THE ETHICS BEHIND THE PGA  
TOUR AND LIV GOLF



College of Business  
UNIVERSITY OF COLORADO **COLORADO SPRINGS**

**Jon Husby, PGA**  
Principal Program and  
Internship Coordinator  
UCCS PGA Golf Management

# BILL DANIELS

- Denver Grand Prix
- Los Angeles Lakers
- Utah Stars
- Los Angeles Express



# MENTIMETER SURVEY

THE WARMUP

[Mentimeter](#) #1

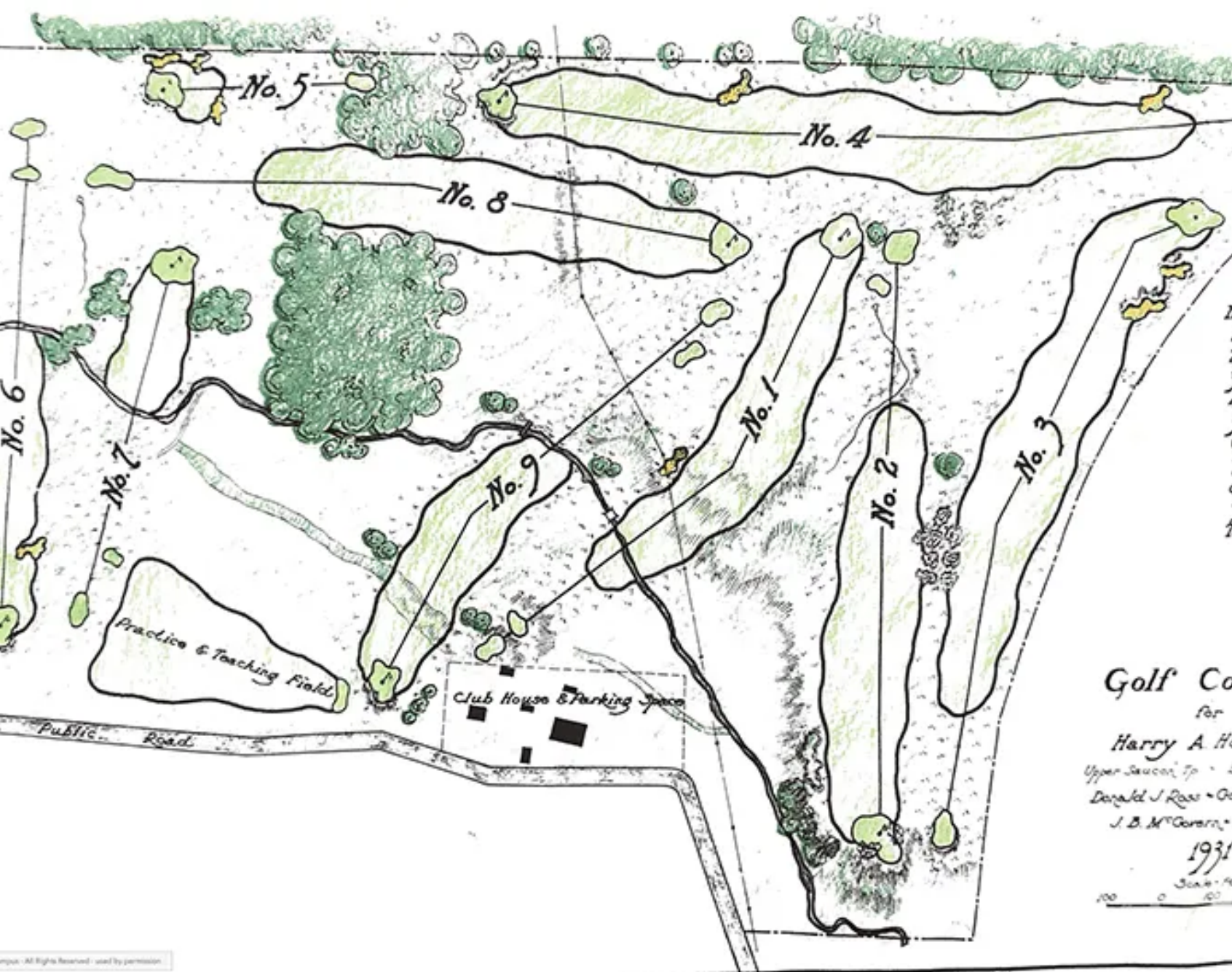


If you had to come up with one word to describe LIV Golf  
What would it be?

5 responses

nontraditional      flashy  
interesting  
money  
sport washing





# COURSE LAYOUT

- What's Happening in Pro Golf
- LIV Golf and PGA Tour
- LIV Golf
- Legal Battles
- PGA Tour Changes
- The Future of Professional Golf
- Questions

# WHAT'S GOING ON?



VS





VS



- Non-profit organization
- 35 events Annually
- 4-Day Stroke Play Tournament
- **132-156 Players start the tournament, cut to the top 70, and ties after day 2**
- FedEx Cup Championship
- Earn your membership through the PGA Korn Ferry Tour

- For-profit organization funded through the Saudi Public Investment Fund (PIF)
- 14 events Annually
- 3-Day Stroke Play Tournament with Team element
- **48 players with No cut**
- Season Team Championship
- No dedicated way to earn entry

*Trust*

*Accountability*

*Transparency*

*Fairness*





- Primary way to rank players playing across Tours and playing in different fields
- Standard way to allow admittance into Major Championships
- A points-based system
  - 2 Year Cycle
  - General format
    - **72 Hole Competition**
    - **Cut to the field after 36 holes**
    - Some exceptions apply

**LIV Golfers do not  
receive OWGR  
Points**



# GOLF'S MAJOR EVENTS

- **The Open Championship** – R&A
- **The US Open** – USGA
- **The PGA Championship** – PGA of America
- **The Masters** – The Masters Foundation
  
- “Golf’s 5<sup>th</sup> Major”...**The PLAYERS Championship** – The PGA Tour (1974)
- **Ryder Cup** – Team event between US and Europe





- How of golf, originating in the 14<sup>th</sup> century
- The Open Championship (Golf's FIRST Major)
  - Began in 1860
  - 2024 will be the 152<sup>nd</sup> Open Championship



THE OPEN CHAMPIONSHIP

R&A





## THE US OPEN

**USGA**®

- Birthplace of the USGA – 1894 (St Andrews Golf Club, NY)
- Host of the first US Open (The SECOND Major Championship)



# PGA CHAMPIONSHIP

- Golf's first boom
  - Late 19<sup>th</sup> century into 20<sup>th</sup> century
- Creation of the Professional Golfer's Association of America (PGA of America)
- PGA Championship (Golf's THIRD Major)





# PGA TOUR & PGA OF AMERICA SPLIT

- Focus on playing as a career
- Tournament Players Division formed under the PGA of America – 1968
- Became the PGA Tour as we know it





# THE RYDER CUP

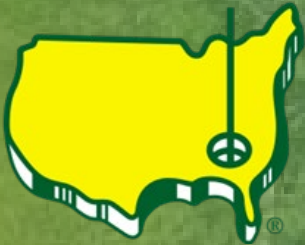
- PGA of America
- Ryder Cup Europe







MASTERS  
TOURNAMENT



# THE FOURTH MAJOR IN GOLF

- Created in 1934
- Only Major that is played in the same location



# MASTERS

# WHAT'S GOING ON?



VS





# LV GOLF



- Owner – Public Investment Fund
- CEO – Greg Norman (previous PGA Tour Member)
- 48 Player field with NO CUT
- 54 Hole Events
- Shotgun Start
- Team and Individual Competition
- No official means of entry
- Players paid for commitment and performance

*Transparency*

*Viability*



# THE SAUDI PUBLIC INVESTMENT FUND (PIF)

- \$788,000,000,000 under management
- Major investments in sport!
  - Football (Soccer)
    - Newcastle United
    - Ronaldo, Mbappe, Neymar...
    - 2034 World Cup
  - Cricket – Indian Premier League
  - Horse Racing
  - Sailing



His Royal Highness  
**Prince Mohammed bin Salman bin  
Abdulaziz Al Saud**

Crown Prince, Prime Minister and Chairman of the  
Public Investment Fund (PIF)

Mail Sport  
Kylian Mbappe's Al-Hilal  
contract offer

YEAR	£600M
MONTH	£50M
DAY	£1.64M
HOUR	£68.5K
MINUTE	£1.1K
SECOND	£19

A small image of Kylian Mbappe in a dark blue Qatar Airways jersey with the number 7 on the front.

- Boxing
- Formula 1
- Tennis
  - Women's Season Final

# SPORTSWASHING

- “The use of an athletic event by a government or individual to promote or burnish the groups or individual’s reputation, especially amid controversy or scandal”
- \$6,300,000,000 investment in sports since 2021
- 2024 Women's Tennis Finals
- 2034 World Cup



Integrity Rule of Law Trust Accountability Transparency Fairness Respect



# LV GOLF



\$50,000,000



\$125,000,000



\$200,000,000



\$100,000,000



\$125,000,000



\$100,000,000



\$300,000,000

**Over \$1,400,000,000 Spent in Signing Bonuses Alone!!!**

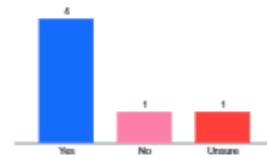


# MENTIMETER SURVEY

THE FRONT NINE

[Menitmeter](#) #2-#4

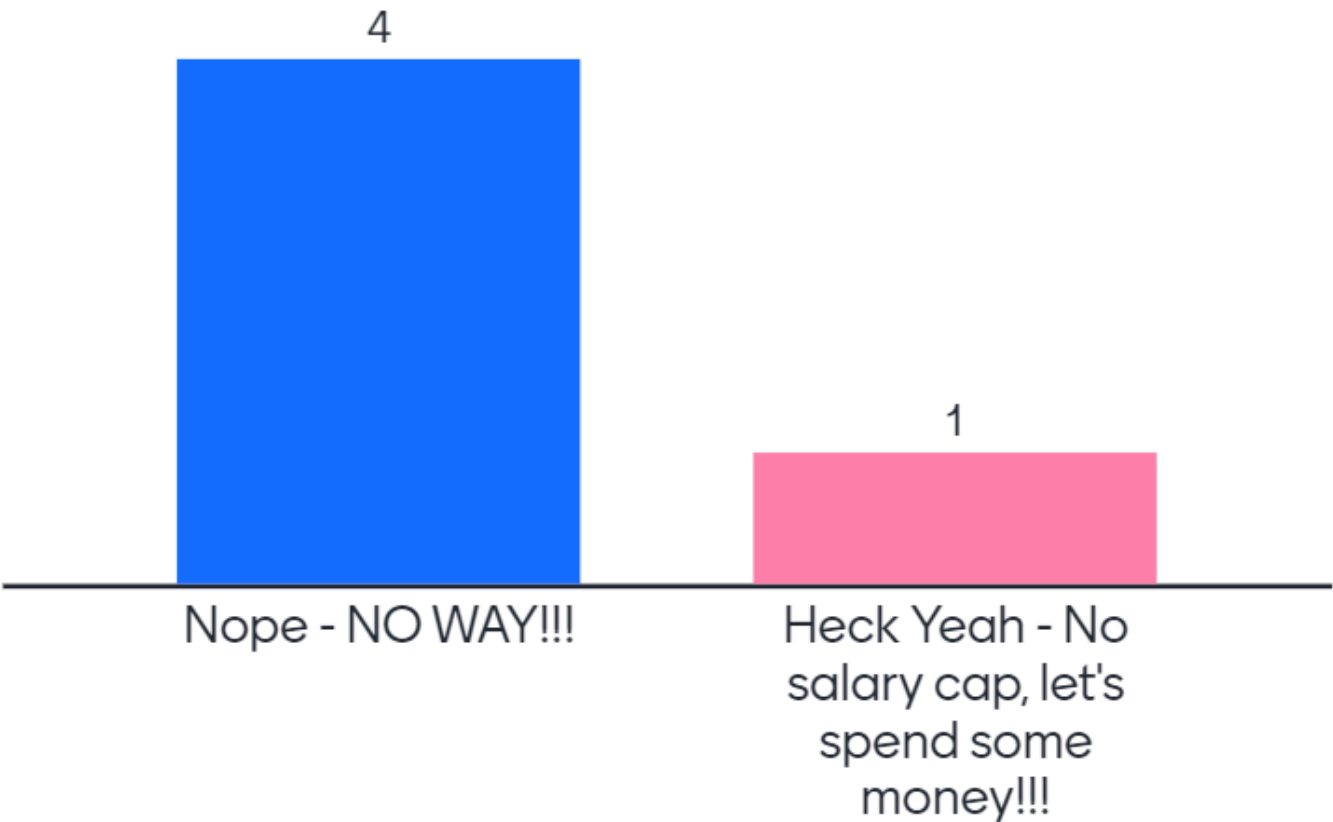
# Should the Saudi PIF be able to purchase Professional Sports Teams?



[Login to edit this Mentimeter](#)



# Would you be okay with the Saudi Rockies at Mile High?



Login to edit this Menti

Do you believe the Saudi government's intention is to sportswash? (Trust, Accountability, Viability)

Yes No Unsure

Login to edit this Mentimeter



# LEGAL BATTLES

- 2021 Player Signings
- LIV Golf files antitrust lawsuit against the PGA Tour
  - Monopoly on professional golf
  - Collusion with the DP World Tour
- PGA Tour files countersuits
- June 2023 – Merger
  - World Golf League
    - PGA Tour
    - DP World Tour
    - LIV Golf



# PGA TOUR CHANGES

- Guaranteed \$500,000 for Exempt Tour Players
- Increased Purses
  - Signature Events
- The Player Impact Program
  - \$100,000,000 Pot
    - Rory McIlroy - \$15 Million
    - Tiger Woods - \$12 Million
  - Most influential players
- New equity partnership for players



Image: Chris Condon/PGA Tour





# THE FUTURE OF TOUR GOLF





# MENITMETER SURVEY

THE BACK NINE

[Menitmeter](#) #5-#7

# Should golfers be compensated with signing bonuses, or should they be based on performance?

---

Signing bonuses  
are good and  
owners should  
have to pay for  
potential talent

Athletes should be  
paid for  
performance

[Login to edit this Menti](#)

# Did the PGA make a good change paying players for their expenses?

---

Yes No

Login to edit this Menti



# Are the changes being made good for the future of professional golf?

---

Yes                      No                      I have no clue!

[Login to edit this Menti](#)

ANY  
QUESTIONS?

