

Gregory Kuppenheimer, CFA
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ACADEMIC EXPERIENCE

Instructor of Finance, University of Colorado at Colorado Springs, Colorado 2016-Present
Serve on finance faculty as Instructor of Basic Corporate Finance, Fixed Income Securities, Equity Valuation, and Derivatives. Received Outstanding Instructor Award for College of Business in 2019. Faculty Mentor for UCCS' CFA Case Competition Team.

FINANCIAL INDUSTRY EXPERIENCE

Executive Director, El Paso County Retirement Plan, Colorado Springs, Colorado 2019-Present
Chief Executive Officer overseeing the management and operations of a defined-benefit plan which covers the thousands of employees and retirees of El Paso County, Colorado. Staff of two, assets of \$490 mil.

Managing Director, Deutsche Bank, Head of Americas Equity Derivative Sales, New York 2010-2014
Recruited into Deutsche in 2010 to turnaround their equity derivatives franchise. Successfully increased revenue by over 40%, increased market share from 9th to 3^d, and our client survey ranks rose from 9th to 4th. Staff of 32, seven lines of business, \$350 mil revenue in 2013. Served on the Americas Equity Sales Executive Committee.

Managing Director, Goldman Sachs, Co-Head of Equity Strategies Group (ESG), New York 2008-2010
Co-headed ESG, a team dedicated to developing custom and innovative equity derivative transactions with key clients of the firm in all asset-side client channels: hedge funds, mutual funds, pensions, endowments, and insurance companies. Staff of 25, five lines of business, \$400 mil revenue in 2009.

Managing Director, Goldman Sachs, Hedge Fund Industry Group, New York 2007
A senior member of a very small, hand-picked, high-profile team established by the Division Heads in 2007 to focus specifically on strategic transactions for the firm's largest hedge fund clients. My specific emphasis was on portfolio risk analysis, hedging, customized asset-side trades. This role evolved into the institutional business of ESG, above.

Managing Director, Goldman Sachs, Head of Japan Structured Products Group, Tokyo 2005-2007
Directed the asset-side institutional and retail structured products businesses for Japan (interest rate, equity exotic, cross-asset hybrids, and fund derivative products). Staff of 20, five lines of business, \$350 mil revenue in 2006.

Managing Director, Goldman Sachs, Head of AEJ Structured Products Group, Hong Kong 2002-2005
Established the asset-side structured products business in Asia Ex-Japan (AEJ). Interest rate, equity exotic, cross-asset hybrid, and hedge-fund derivative products for all client channels. Staff of 8, three lines of business, \$140 mil revenue in 2005.

Vice-President, Goldman Sachs, Interest Rate Derivatives, New York 2000-2002

Associate, Merrill Lynch, Interest Rate Derivatives, New York 1998-2000

Associate Fixed Income Portfolio Manager, Prudential Insurance, Newark 1991-1996

EDUCATION & OTHER

PhD Candidate, The Daniels College of Business, University of Denver 2021-2024

MBA, The Wharton School, University of Pennsylvania (Quantitative Finance) 1996-1998

BA, Bucknell University 1987-1991

Chartered Financial Analyst (CFA) 1994

Founder & CEO, MCT-USA, a 501c3 charity dedicated to helping the very poor in rural India 2011-2022