

# Deanna Bartee, MA

A passionate leader dedicated to the success and prosperity of others

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A dynamic educator, focused on instilling wisdom, a knowledge of business, and scholarly success in students, organizations, and community members. Experienced in:

- Entrepreneurship,
- Marketing,
- Management,
- Agriculture
- Accounting,
- Retail,
- Property Management,
- Health Care,
- Banking,
- Non-profit, and
- For-profit management

## Education

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- **Doctorate of Education, Grand Canyon University, .....** November 2015 - Present
  - **Organizational Leadership;** emphasis in **Organizational Development**
  - Dissertation: *Examining the correlation between ethical climates and competitive climates within organizations*
  - 48 credit hours completed (as of 1/2018) with a 3.75 GPA.
  - Expected graduation date: November 2018
- **Masters of Art, Adams State University, .....** August 2007–December 2008
  - **Secondary Education;** emphasis in **Business Education**
- **Bachelors of Science, Adams State University, .....** August 2001–December 2003
  - **Business Administration;** emphasis in **Small Business Management;**
    - Minors in Marketing and Management

## Work History

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- **Adjunct Instructor, Adams State University.....** August 2016-Present
  - Classes taught: BUS120: Computer Applications 1; BUS265: Business Communications; BUS320: Computer Applications 2; BUS 466: Business Ethics; and BUS401: Organizational Behavior
  - Accomplishments: Established positive rapport with students and supported diverse learners; collaborated with fellow instructors to improve curriculum and content delivery; implemented and fully utilized Blackboard in all classes
- **Partner, Bartee Ranch, Center CO, .....** 2005 - Present
  - Responsibilities: Treasurer, compliance management, marketing, heard record analysis, and general farm hand.
  - Advancements: Reorganizing to become an LLC (in progress), developing a marketing plan (ongoing), obtaining organic certification (2016), diversifying commodities to include registered cattle, sheep, a variety of grains (ongoing), and implementing a bookkeeping system (2009).
  - Immediate Goals: Expand commodities to include quinoa, flax, and other niche grains; and develop direct marketing for commodities under the “local foods” movement.

- **Business Teacher, Mountain Valley School, Saguache CO, August 2009 - May 2016**
  - Classes taught: Introduction to Business (entrepreneurship and personal finance), Computer Applications<sup>+</sup>, Graphics Design/Desktop Publishing<sup>+</sup>, Accounting<sup>+</sup>, Career Education, ACT Preparation, Consumer Math, ALEX Math, Keyboarding, Middle School Computers, Firefighter 1, Yearbook, (+ denotes classes articulated with Trinidad State Junior College)
  - Advising: Future Business Leaders of America, Yearbook, and Class Sponsor for multiple classes
  - Grant writing and management: The Career & Technical Education Fund (about \$10,000 per year), the Carl Perkins Grant (about \$3000 per year), and other non-renewable grants.
  - Significant accomplishments: Reinstated the Business Program and obtained approval through the Career and Technical Education office of the Colorado Community College System, updated the business curriculum and technology across campus, wrote and obtained approval for a Career & Technical Education Agriculture Program in the district, assisted in implementing the Positive Behavior Intervention Support model of student behavior management, and procured funding through grants and donations to fund multiple projects.
- **Co-Instructor, Trinidad State Junior College, Alamosa CO ..... 2011-2012**
  - Worked with a team of instructors to deliver structure firefighting classes to members of departments in the northern end of the San Luis Valley.
- **Bookkeeper, Rio Grande Savings & Loan, Monte Vista, CO .....2005-2007**
  - Duties: Prepare the bank's daily deposit, accounts payable, customer service, money transfers, and balanced the bank's and elderly customer's bank statements.
  - Achievements: develop the bank's debit card fraud protocol, and discovered a check-kiting scheme that was taking place between RGSLA and two other, local banks.
- **EMT, SLV Regional Medical Center, Alamosa CO .....2008-2009**
  - Duties: handling EMS calls and subsequent reports, assisting in the emergency room with IVs and patient care, offering standby for a variety of events, and participating in parades.
- **Partner, San Luis Valley Home Center, Monte Vista, CO .....2001-2005**
  - Duties: Marketing, supervise bookkeeping, retail merchandising, human resource management, deliveries, customer service, and other duties as necessary.
  - Achievements: business planning including establishing as S-corporation, writing of the business plan, and negotiating for the purchase of the business.
- **Property Manager, Vest Rentals, Alamosa, CO .....2002-2005**
  - Duties: Collect rent, facilitate the cleaning and renting of vacant properties, maintenance and coordination of maintenance services, handle evictions including legal forcible evictions, and other duties as needed.

- **Cashier/Medical Coding, SLV Medical PC, Alamosa, CO** .....2001-2003
  - Duties: Receive payments, customer service, code patient’s visit forms, and assist insurance clerks in handling claim rejections from insurance companies.
- **Receptionist, G.F. Whillock Grading, Vista CA**.....2000-2001
  - Duties: Accounts payable, collect payments from contractors, compute employee time cards, prepare daily job site billing sheets, handle radio communications with job sites, maintain equipment maintenance records, and handle incoming phone calls.
- **Cashier, Payless Shoes, Alamosa CO** .....1998-2000
  - Duties: Making sales and running cash register, making deposits, opening and closing the store, customer service, receiving shipments, preparing store for audits, and cleaning.
- **Cashier/Order Fulfillment, Kentucky Fried Chicken, Alamosa CO** .....1997-1998
  - Duties: Receive and package customer orders both in-store and drive-thru, run cash register, cleaning, preparing side dishes, de-boning chicken, and closing the restaurant.
- **Cashier/Order Fulfillment, Burger King, Alamosa CO** .....1996-1997
  - Duties: Receive and package customer orders, run cash register, cleaning, closing the restaurant, and running drive-thru.

### **Consultation Work**

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- **Creative Connections, Franklin IN** ..... 2013-Present
  - Offering guidance with the planning and development of a new venture
  - Offered guidance in the development of a non-profit organization
- **Vest Cargo Trucking, Corpus Christi TX** ..... 2015-Present
  - Providing ongoing assistance in accounting and financial planning
  - Assisted in the planning and launch of the trucking company
- **Heavenly Touch Salon, Monte Vista CO**..... 2016-Present
  - Assisting in lobbying effort for improvements to rural health care
  - Consulted in the planning for expansion of product lines to include originally designed clothing
- **Bartee Brothers Livestock, Center CO** ..... 2012-Present
  - Provide guidance on management, financial planning, and investing
  - Helped the owners develop their flock of sheep exponentially
- **Vest Rentals, Alamosa CO** ..... 2002-Present
  - Providing ongoing assistance with management, financial planning, and accounting
- **PDub Brewing, Pueblo West CO** .....2015
  - Advised in the development of a business plan which resulted in obtaining the commercial loans necessary to launch the brewery

- **Saguache Chamber of Commerce, Saguache CO** ..... 2014-2017
  - Marketing and advertising including creation of a variety of promotional materials for both the chamber and its members using the assistance of my graphic design students.

## Service

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- **Legislative Work**
  - Testified on behalf of SB221 before the Colorado House of Representative’s State, Veterans, and Military Affairs committee (5/2/18)
  - Testified on behalf of SB221 before the Colorado Senate Committee on Local Government (4/10/18)
  - Met with US Senator Cory Gardner and a few other local farmers to discuss current issues related to the 2018 Farm Bill (3/29/2018)
- **Adams State University:**
  - Appointed by Interim President Nehring to serve as ASU’s Ethics Champion in coordination with the Daniel’s Fund’s Ethics Initiative and the Southern Colorado Higher Education Consortium (June 2018-present)
  - Attend School of Business monthly department meetings (Fall 2017-Present)
  - Help the Collegiate YF&R clubs prepare for their annual discussion meet (Fall 2016-Present)
  - Assist the Agribusiness Club (Fall 2016-Present)
  - Participate in the CFIC committee (Fall 2017-Present)
  - Aligned the BUS313: Methods of Teaching Business Institutional Syllabi to Colorado Educator Standards (Fall 2017)
  - Assisted in developing program brochures for the School of Business (Spring 2017)
  - Assisted with the Value-Added Agriculture Partnership survey design (September 2016)
- **Teaching Personal Finance Classes, Communities in Southern Colorado..2015-Present**
  - In teaching personal finance to students at Mountain Valley School, several parents expressed a desire to attend a similar class. Therefore, I offered a free class for the community of Saguache (2015) that, through the networking of participants, people in Monte Vista and Alamosa requested a similar class (2016). As a result, the owner of PowerZone Inc. asked that we offer a class to their employees (2017). Since then, I have been asked to offer an additional class in Walsenburg beginning January 2018. Through these free community classes, multiple households have gained financial security and independence.
- **Treasurer/Secretary, Saguache County Farm Bureau, .....2008-Present**
  - Duties: Maintain organization records including minutes and financial records, plan and organize the annual meeting, facilitate communications between members, serve as a county delegate at the state Colorado Farm Bureau Annual Meeting, and work with legislatures at all levels of government to promote the interests of county members.

- Accomplishments: Restored the county’s non-profit status with the IRS and the Colorado Secretary of State after previous treasurers had neglected filing the necessary documents.
- **Mentoring**
  - Kim Cranson, 1<sup>st</sup> year Masters Student (2017-Present)
  - Valita Brown, 2<sup>nd</sup> year Masters Student (2015-Present)
  - Chad Crowder, Bachelors Student (2014-2017), Graduated with honors in July!
  - Kaitlyn Hazard, Business Teacher at Mountain Valley School (2012-2017)
  - Multiple ASU and other students from across the San Luis Valley (ongoing)
- **Appointed Board Member, San Luis Valley Fair Board, .....April 2013-June 2017**
  - Appointed by the Saguache County Commissioners
  - Elected Office: Treasurer (January 2014 to June 2017)
  - Duties: Solely responsible for the annual budget of over \$400,000, managed annual sponsorship marketing campaign; prepared and reported annual financial statements to board members and stakeholders; fulfilled the role of managing clerk for the annual Junior Livestock Auction; and established/facilitated working relations with local business owners and sponsors
  - Accomplishments: establish financial order and records after previous treasurers had neglected doing so, regained compliance with the IRS and the Colorado Secretary of State requirements for legal non-profit status, and updated marketing material.
- **Mountain Valley School .....2009-2016**
  - Served as the Career and Technical Education Director (2011-2016)
  - Led the Positive Behavior Intervention Support committee (2012-2015)
    - Revised the school’s discipline code to replace punitive wording with expected behaviors
    - Implemented/oversaw the school-wide behavior modification plan
    - Coordinated a school wide rewards system
    - Secured funding for the initiative
  - Served as the ICAP (Individual Career and Academic Plan) coordinator ensuring the school met the state ICAP legislation (2014-2016)
  - Participated in the Anti-Bulling committee (2009-2011)
- **National Business Educators..... (2014 & 2015)**
  - Served as workshop host to a variety of presenters at the national conferences
- **Volunteer EMT & Firefighter, Center Fire Department, Center CO.....2006-2013**
  - Duties: Managed multiple medical and traumatic EMS calls, fought multiple fires including structure and wildland, assisted in the development of monthly trainings, cleaned ambulances after calls, maintained supplies, and trained probationary members.
  - Accomplishment: Managed the annual fundraiser including marketing, accounting, coordinating a large group of community and department volunteers, and worked with local business to gathering donations for the silent auctions.

- **Board Member, Colorado Business Educators** .....2012-2014
  - Served as a Secondary Business Education Representative
  - Assisted in organizing the 2013 annual conference at Adams State University
- **Colorado Young Farmers and Ranchers** .....2006-2012
  - Helped facilitate annual meetings hosted each year in a different city around the state
  - Assisted in developing the Emerging Leader Award (2009) which is now awarded annually to a member who demonstrates emerging leadership qualities
  - Coordinated the development of the “Meet a Farmer” booth at the annual Taste of Colorado Festival in Denver in (2009) which continued for a number of years

### **Professional Development**

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- **Adams State University:**
  - Daniels Fund Ethics Initiative workshop (August, 2018)
  - Data Security & Privacy through EVERFI (January, 2018)
  - Daniels Fund Ethics Initiative Workshop (February, 2017)
  - TEED 589: From the Classroom to the Web (October 2016)
  - New Faculty Orientation (August 2016)
- **Colorado Farm Bureau Annual Meeting** 2005-2012, 2016-2017
  - Participated as a county delegate in the development of legislative policy
  - Attended a variety of workshops related to the sustainability of Agriculture
- **Western State University**
  - Beginning Drawing, 3 credit hours (July 2015)
  - Beginning Pastels, 3 credit hours (July 2014)
- **Colorado Community College System**
  - College & Career Readiness Symposium (October 2015)
  - Career and Technical Education Mentoring Program (2010)
- **Colorado Council for Economic Education** “Becoming the 1%” (April 2014)
- **National Business Educators National Conferences** in 2015 (Chicago, IL) and 2014 (Los Angeles, CA), attended workshops focused on business law, computer applications, and creative content delivery methods.
- **Mountain-Plains Business Educators Regional Conference** in Bismarck, ND (July 2012) attended workshops focused on Web 2.0 and computer applications.
- **Colorado Business Educators Annual Conferences** from 2010-2016 attending workshops on a variety of topics related to business education
- **American Farm Bureau Federation National Conference** in 2011-2014 attending workshops of a variety of agriculture related topics such as bridging generational gaps in volunteer organizations, bureaucratic vs. organic organizational structures, succession and estate planning, and a variety of other topics related to leadership
- **American Young Farmers and Ranchers National Conferences** 2010 & 2011
- **Colorado Young Farmers and Ranchers Annual Conference** 2006-2012

- Attended a variety of workshops including topics such as formal business etiquette, niche marketing, and a variety of leadership topics.
- **Placed 1<sup>st</sup>** at the state discussion meet in 2009
- **Colorado Association of Career and Technical Education Career & Tech. Summit** 2012 attended workshops geared toward preparing students for careers
- **Colorado Department of Education Positive Behavior Intervention and Support** behavior management strategies (August 2012)
- **Volunteer Fire Insurance Services-Emergency Vehicle Driver Training** (December 2011)
- **Candidate School** hosted by the Colorado Farm Bureau (2008)
  - Participated in a two day workshop on how to run successful political campaigns
- **Farmer’s Union Fellow Program** (2007)
  - Participated in a yearlong program to help develop advocacy skills including public relations, working with the media, and getting one’s message heard.

### **Certifications**

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- **Trinidad State Junior College, Alamosa CO** ..... Spring 2012
  - Firefighter 1 and Hazardous Material Certification
- **Trinidad State Junior College, Alamosa CO**.....Fall 2006
  - EMT-Basic with IV Certification
- **Notary Public for the State of Colorado** .....October 2006-October 2010
- **Interior Decorating Certificate**, Professional Career Development Institute ..... 2005
- **Notary Public for the State of California** .....October 2001-2002
  - I surrendered my seal when I moved back to Colorado

### **Awards & Recognition**

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- Colorado Business Educators **BEST Award** (2014, 2015)
- **President Barak Obama’s Volunteer Service Award** for volunteer work through AmeriCorp (2013)
- Colorado’s Nominee for the Mountain-Plains Business Educators **Rookie Teacher of the Year (2013)**
- Placed in the top 16 at the American Farm Bureau’s Young Farmers and Ranchers’ National Discussion Meet (2010)
- 1<sup>st</sup> Place in the Colorado Farm Bureau’s Young Farmers and Ranchers Discussion Meet (2009)

### **Memberships**

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**National Business Educators**

**Mountain-Plains Business Educators**

**Colorado Business Educators**

**American Farm Bureau Federation**

## Colorado Farm Bureau

## Backcountry Horsemen of America

### Scholarly Pursuits and Future Goals

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- **Presentations:**
  - Commencement speaker, Mountain Valley School's 2017 graduation
  - Mountain Valley School Board, Strategic Planning (Spring 2016)
  - SLV Perkins Consortium-Web 2.0 applications (Spring 2015)
  - Led multiple professional developments focusing on computer applications and learning management systems (LMS) at Mountain Valley School
  - Multiple other presentations to local committees and organizations
- **Proposed Future Research:**
  - Qualitative analysis of the opioid addiction in rural communities of Southern Colorado
  - Factors contributing to student-learning challenges such as Dyslexia and Attention Deficit Hyperactivity Disorder with the goal of finding strategies to enable historically underserved students achieve academic success,
- **Proposed Future Books and Publication:**
  - *Poverty to prosperity: Breaking the Class Barriers* (manuscript in progress)
  - *Interpersonal Competition: The Most Common form of Identity Theft* (manuscript in progress)
  - I have many topics to include in a variety of other books related to financial prosperity, entrepreneurship, and personal development that I plan to complete once I finish my doctorate

### Personal Summary & Mission

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I am diligent person who faithfully fulfills promises; a hard worker focused on achieving excellence in every endeavor; detailed oriented, humble, and respectful of others. I enjoy empowering others with the goal of ensuring their success and the success of organizations.